



# MICRO AND SMALL ENTERPRISES AUTHORITY

## RE-ADVERTISEMENT - REQUEST FOR EXPRESSION OF INTEREST

### Project Name: OPERATIONALIZATION AND MANAGEMENT OF COLD STORAGE FACILITIES

#### Introduction

The Government is promoting the Bottom-Up Economic Transformation Agenda (BETA). It recognises the role played, by MSME sectors in income generation, wealth & job creation, increased foreign exchange earnings, and poverty reduction. The Micro and Small Enterprise Authority (MSEA) Mandate aims to address the challenges by raising the productivity of the farmers, addressing the cost, and quality by reducing post-harvest losses for their products.

The Authority's mandate is conceptualized to support the MSE sector through promotion, development, regulation, and institutional capacity building. The Authority has aligned its strategy to, the bottom-up transformation Agenda (BETA) and the emerging issues in the sector. Through this, the Authority aims to create a conducive operating environment for the MSEs and increase market access locally, regionally, and internationally, by operationalizing the existing Cold storage (s) Centres through established partnerships.

These facilities will serve to accommodate storage for agricultural produce contributing to growth and resolve post-harvest challenges experienced by farmers. This will also help promote price stabilization for agricultural produce.

The Request for Expression of Interest (REOI) is intended to identify reputable and qualified firms/partners in agricultural value chain to work with the Authority and primary producers to operationalize and manage each of Cold storage facilities.

The Micro and Small Enterprises Authority (MSEA) invites sealed bids from eligible firms/partners for the following assignment;

Tender No.	Description of the Request for Expression of Interest	Opening Date	Bid Drop - off
MSEA/REOI/04/2024-2025	Expression of Interest for Operationalization and Management of Cold Storage and Processing Facility in Ngusishi, Meru County.	5 <sup>th</sup> November 2024	MSEA tender box (located at Utalii House, Mezzanine one Floor).
MSEA/REOI/05/2024-2025	Expression of Interest for Operationalization and Management of Cold Storage and Processing Facility in Olkalau, Nyandarua County.	5 <sup>th</sup> November 2024	MSEA tender box (located at Utalii House, Mezzanine one Floor).
MSEA/REOI/06/2024-2025	Expression of Interest for Operationalization and Management of Cold Storage and Processing Facility in Kiamokama, Kisii County.	5 <sup>th</sup> November 2024	MSEA tender box (located at Utalii House, Mezzanine one Floor).

#### SCHEDULE OF SITE VISITS

S/N	SITE NAME	DATE	TIME
1	Ngusishi cold storage facility in Timau Meru County (Potatoes and other agricultural produce)	28th October 2024	11.00am
2	Olkalau Cold storage facility in Nyandarua County (Potatoes and other agricultural produce)	29th October 2024	11.00am
3	Kiamokama Cold storage Facility in Kisii County (Bananas and other agricultural produce)	31st October 2024	11.00am

#### Shortlisting criteria

Interested and eligible firms/Partners must provide information on overall firm's experience, all relevant statutory documents, capability to run the facilities and demonstrate their suitability for the assignment putting into consideration the following aspects;

- Business type and evidence of the firm having been in agricultural produce business.
- Firms are requested to demonstrate a pricing model that creates fairness, transparency, and sustainability for the agricultural produce.
- Illustrate financial capability in purchasing agricultural produce, aggregation and logistics, strategies on competitiveness and linkages to value chain ecosystem.
- Propose initiatives that demonstrate community empowerment and value addition
- Illustrate sustainable governance structure to operationalize the facilities indicating clear relationship to the Authority, County Government and Cooperative Societies.
- Demonstrate key expertise in running and managing the cold storage facilities.
- Marketing initiatives ideal for the agricultural produce.

**Note that the above criteria is not limited and firms are encouraged to provide any additional / relevant information regarding operationalization and management of the cold storage facilities.**

The Expression of Interest for the above assignment may be obtained from the MSEA Website: [www.msea.go.ke/www.tenders.go.ke](http://www.msea.go.ke/www.tenders.go.ke) at no fee.

**Further clarifications may be inquired through [Procurement@msea.go.ke](mailto:Procurement@msea.go.ke) not later than seven (7) days from the date of closing/opening of the EOIs.**

Written Expression of Interest must be deposited in the Tender box situated at MSEA Utalii House, Mezzanine Floor in plain sealed envelopes and marked with the Tender reference number, name and addressed to:

**The Director General/CEO,  
Micro and Small Enterprises Authority  
P.O. Box 48823 00100 Nairobi,**

Not later than **11.00 am** on **5<sup>th</sup> November, 2024.**

**HENRY RITHAA  
DIRECTOR GENERAL/CEO**